

DONNELLY Farms Ltd

"Your Transportation Specialist"

MEANWHILE, BACK AT THE FARM...

December-January-February (3rd) Edition

DONNELLY FARMS LTD NEWSLETTER:

BIRTHDAYS!!!!

Fred Walsh-December 13th
 Nila Foshay-December 14th
 Robert Taylor-December 18th
 Randy Cronkite-December 18th
 Don Courtney-December 22nd
 Aaron Jones-December 24th
 Terry Babstock-January 1st
 Darren Dodge-January 10th
 Andre Rossignol-January 14th
 Willie Dugan-January 23rd
 Wally Crocker-February 2nd
 Jim Boyer-February 17th
 Preston Hanscom-February 19th
 Roger Penton-February 19th
 Albert Donaldson-February 26th
 Allison Hunter-February 27th
 Josh Foster-Feb 29th

Winners of Door Prizes at Drivers Meeting....

Bert White-Sweatshirt
 Paul Cole-DFL Denim Dress Shirt

Christmas Party-

December 18th, 2004 @ 6:00 pm
 Woodstock Y's-Mens Club; (across from the
 High School)

EAT, DRINK AND BE MERRY!

CHRISTMAS SAFE DRIVING AWARDS:
TIME IS APPROACHING AGAIN. WE
HAVE DECIDED THAT WE WILL BEGIN TO
CARRY OVER SAFE DRIVING AWARDS
FROM PREVIOUS EMPLOYERS. IF YOU
CAN PROVIDE ME WITH A PHOTO COPY
OF THE CERTIFICATE THAT YOU WERE
AWARDED OR GET A SIGNED LETTER
FROM THE SAFETY DEPARTMENT OF
YOUR PREVIOUS EMPLOYER WHICH
CLEARLY INDICATES HOW MANY MILES
(OR YEARS) SAFE DRIVING AND THE
TIME FRAME THAT IT WAS
ACCOMPLISHED I WILL ADD IT TO THE
AWARD YOU WILL BE RECEIVING FROM
US. DEADLINE IS DECEMBER 10TH
HURRY!!

MOTTO TO LIVE BY → *Life
 should NOT be a journey to the

grave with the intention of arriving safely in an attractive and well preserved body, but rather to skid in sideways, chocolate in one hand, martini in the other, body thoroughly used up, totally worn out and screaming "WHOO HOO what a ride!"

Welcome Darren Dodge!! Darren currently lives in Woodstock but grew up near St Johns Nfld, so he fits into our system naturally. Darren has been driving for 12 years and has worked in Central Dispatch at Day & Ross for almost 4 years. Although Darren has worked for Donnelly Farms since May 2002 as a spare driver we would like to welcome him to our team as a dispatcher.

INSIDE THIS ISSUE:

-Birthdays



"Your Transportation Specialist"

- Jokes
- Employee of the Quarter
- Minutes of Driver Meeting
- Winter Driving

- Accidents
- Fueling Procedures
- Temperatures
- Seals

-Hours of Service

Drivers Meeting: November 21, 2004

Winter Driving Techniques:

- *It is a fact that if you are traveling 100km/hr you are covering 88 feet per second.
 - *It takes the average professional driver 3/4 of a second to recognize a hazard=66 feet
 - *It takes the average professional driver another 3/4 of a second to react=66 feet
 - *It takes another 1/2 second lag time=33feet
- This means you would travel an average of 165 feet before being able to react to an unpredicted situation; even more during winter conditions.*

Proper **pre-trip inspections** are important factors in driving safe during the winter.
Be sure to check the following:

- Mechanical System*; belts, hoses, radiator, coolant/anti-freeze, oil, heater/defroster etc.
- Battery*; -*Ignition System*; -*Lights*; -*Brakes*
- Tires*; check tire pressure & be sure all tires are in good condition
- Exhaust System*; check for leaks that could send carbon monoxide into your vehicle.
- Heating and Cooling System*; check radiator and hoses for cracks and leaks. Make sure the radiator cap, water pump and thermostat work properly.
- Windshield Wipers and Fluid*; make sure wipers are in good condition & wiper fluid is full.

A post check is equally important:

- Park so that the *battery* is easily accessible

- Clear air lines/drain air tanks.
- Clean steps from ice
- Prevent tires from freezing

Fire Extinguishers: Please note that the vibration from your truck can cause the powder in the can to pack down. Take your extinguisher out every 2-3 weeks and turn it upside down and shake it so that you can hear the powder.

Jackknives are almost impossible to pull out of once it has started but they are not impossible to prevent.. Traveling at a speed to conform with the weather conditions is one easy way to help prevent jackknives.

To be on the road you must see what is around you and have time to safely react.; reduced visibility is caused by reduced light.

Your range of visibility must be more than your stopping distance; otherwise you are virtually DRIVING BLIND. We can not change visibility but we can change stopping distance.

Always drive with your headlights ON.

FAST PROGRAM:
THANK YOU AND CONGRATULATIONS TO THOSE OF YOU WHO HAVE SUCCESSFULLY COMPLETED THE PROCESS AND ARE NOW

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IN POSSESSION OF YOUR FAST CARD! HOULTON BORDER IS OPEN DAILY TO BOOK APPOINTMENTS. THEY BOOK APPOINTMENTS FOR MONDAYS, TUESDAYS, WEDNESDAYS AND THURSDAYS. CALL THEM AT 325-3199 TO BOOK YOUR

APPOINTMENT. IF YOU DO NOT HAVE YOUR ACCEPTANCE LETTER YET AND SENT YOUR APPLICATION A LONG TIME AGO PLEASE SEE GINELLE FOR A PHONE NUMBER TO CALL TO CHECK ON THE STATUS OF YOUR APPLICATION.

Operational Issues:


-Some drivers are still not leaving on time. If you leave early and get to your delivery appointment early you are able to get time off at customer in order to keep your log book legal. You are also avoiding speeding fines & wear and tear on the vehicle due to driving at the max and in a big hurry.

-All Frozen loads are to be set at -10°F; all our reefers are in Fahrenheit. It is important to complete temperature information on satellite messages & report any problems to dispatch.

-If you are having trouble with your reefer; Boost, Prime & be sure it is full of fuel. If you are still having trouble with it contact Atlantic Carrier (or contact shop to contact Atlantic Carrier) to have them look after it as we have a contract with them and they look after all our reefer maintenance.

-We want to ensure that all our drivers have superior knowledge of reefers. Over the next few weeks please see Ben or Bill to have them go over it with you, they have a checklist that they will complete and sign and we will put it in your qualification file. We understand that the majority

of drivers have excellent knowledge but it never hurts to have a refresher course.



SUPERPASS REPORT
TRANSACTIONS BY CARD


ACCOUNT NO. - 70821 0000
PAGE NO. - 11
EST/AST REC. NUMBER - 10416003

CARD NO.
STATEMENT PRINT DATE 04/11/00

DONNELLY FARMS LTD
40 STOCKFORD RD
LAWNSIDE NB
E7L 4R4

DATE	TIME	LOCATION	TYPE	PRODUCT	QUANTITY (L)	PRICE	NET (C/L)	TAX (C/L)	TOTAL (C/L)	HAZT (L)	PST (C)	AMOUNT (C)	WTSC	DEB
10/20	12:45	TRAIL NB	PO	DIESEL-L5	54.40	0.5310	0.100	1.020	1.620	2.38	3.46	41.00	4260	221
10/25	11:31	WALTON NB	PO	DIESEL-L5	101.40	0.5010	0.100	1.000	1.780	12.42	14.20	115.20	115.20	221
			CASH PAID						125.20	15.80	3.48	144.28		

753 P/L
737 U/L
1.9/10/00



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753 P/L
737 U/L
1.9/10/00

Excellent

What does this tell me?

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When fueling please remember to enter your unit numbers for both trucks and trailers. When Ellen

receives the invoice she does not have the receipts in front of her so if you have not entered your unit number when fueling she will not know which unit the fuel belongs to. *See Example Above.*

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ACCIDENTS:

Preventable: Driver failed to do everything reasonable that he could have done to avoid it.

Non-Preventable-Driver did everything reasonable to foresee guard against circumstances that caused the accident.

Defensive Driver-Will adjust his own driving to compensate for unusual weather, traffic and road conditions and is not involved in an accident by the unsafe actions of pedestrians and other drivers. A defensive driver will always make allowances for the lack of skill

or improper driving practices of the other driver.

PROFESSIONAL DRIVER:

- Risk Manager
- Sales Representative
- Mechanic
- Loss Prevention Person
- Public Relations
- Effective Movement of Freight

Jokes of the Quarter

A man goes to see his Rabbi.

"Take the Poison," says the Rabbi.

"Rabbi, something terrible is happening and I have to talk to you about it."

The Rabbi asks, "What is wrong?"

The man replied, "My wife is poisoning me."

The Rabbi, very surprised by this, asks, "How can that be?"

The man then pleads, "I'm telling you I'm certain she's poisoning me, what should I do?" The rabbi then offers, "Tell you what. Let me talk to her, I'll see what I can find out and I'll let you know."

The next day the Rabbi calls the man and says, "Well, I spoke to your wife on the phone yesterday for over three hours. You want my advice?"

The man anxiously answers, "Yes."

The Story of Su Wong and Lee Wong!

Su Wong marries Lee Wong. The next year, the Wongs have a new baby. The nurse brings them over a lovely, healthy, bouncy, but definitely a Caucasian, white baby boy!

"Congratulations," says the nurse to the new parents. "What will you name the baby?"

The puzzled father looks at his new baby boy and says, "Well, two Wongs don't make a white, so I think we will name him Sum Ting Wong."

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REMINDERS:

- New Insurance Cards - As of December 5, 2004 we are insured by Zurich Insurance and have a new policy #. Please be sure to get your new pink card out of your truck box and place it with your registration in your permit book.
- Your new IRP Registrations should be here by the last week of December. Please be looking for them in your truck box and be sure they are placed in your permit book.
- New US Customs Decals will be issued soon; be watching in your truck box for those as well!

LOCKER WARNING!!

If you are currently using a locker downstairs please be sure it is marked with your name on it. Dave has blue magnet tape that you can use to write your name on so that we can identify that the locker is being used. We believe that a few of the lockers currently have locks on them, which belong to drivers who have left our employment. We are going to be cutting the locks off any unidentified lockers on December 10th and anything found inside them will be consumed by the ID and Safety Departments. Thank you in advance!!



EMPLOYEE OF THE QUARTER

We are pleased to announce that Preston Hanscom has been chosen as our Employee of the Quarter for Nov/Dec/Jan.

Preston and his wife Penny, along with their two sons Nathan (21) and Matthew (15) live in Perth-Andover, NB. They also have one dog named Bazzle and two cats named Mork and Mindy. Preston's hobbies include satellite TV testing and darts.

We asked Preston for a tidbit of information about his past, he reminisced about his days hauling baby chickens and reported that he was "the only person he knew who used to drive around with 60,000 chicks and went to Newfoundland to get his stamps."

Preston has been with DFL for 1 year. When asked what he did before coming to DFL he says, "drove an old truck!". Actually, before coming here he worked as a propane gas technician, drove a skidder and worked as a shipper/receiver, as well as driving truck.

A number of employees suggested Preston be nominated for this honor because he goes above & beyond what would be reasonably expected of a dispatcher. He not only finds loads that are profitable to the company as well as good for the driver. He has a wealth of knowledge about driving truck and is very helpful when a driver needs directions. He helps drivers even when they don't ask.

Preston will check with Donna to choose a gift from the DFL line of advertising items.

Congratulations Preston and thank you for being such a valuable employee!